

R6 FIRE AND AVIATION CONTRACT TEAM

NWSA 2019 Conference



PERSONNEL CHANGES

FACT

Contracting Officers (AQM)

Nathan Sabo

Kevin Toombs

Kirsten Donelson

Jan Drum

(2) New Contracting Officer

Contract Operations (FAM)

Katie Mergel

Ron George

Neil Austin



FACT PERSONNEL CHANGES

- Nathan Sabo – Supervisory Contracting Officer – Team Lead
- Katie Mergel – Contract Operations Program Specialist – Team Lead
- Jeanne Williams – Retired November 2018
- Kirsten Donelson – New Contracting Officer



FACT PERSONNEL

- Acquisition Management (AQM)
 - Nathan Sabo – Supervisory Contracting Officer – Team Lead
 - Kevin Toombs – Contracting Officer – Aviation and VIPR
 - Kirsten Donelson – Contracting Officer – VIPR
 - Jan Drum – Purchasing Agent
 - 2 Vacant Contracting Officer Positions
- Responsibilities:
 - VIPR & Aviation Awards/Clause Interpretation/Claim Adjudications/Payments
 - Changes to agreement terms and conditions or requirements



FACT PERSONNEL

- Fire and Aviation Management (FAM)
 - Katie Mergel – Contract Operations Program Specialist – Team Lead
 - Ron George – Contract Operations Specialist – Equipment
 - Neil Austin – Contract Operations Specialist – Monitoring/Crews
- Responsibilities:
 - Equipment and Training Specifications/Requirements
 - MOU's for Training, Records Verification & Equipment Inspections
 - ICPI (Incident Contract Project Inspector) Training and Coordination



VIPR STATS IN 2018

Equipment	Awarded IBPA's	Number of Resources	Orders	Days on Incident
Water handling	299	804	2438	32922
Vehicle w/Driver	113	261	251	4595
Refrigerated Trailers	13	76	53	980
Weed Wash Units	17	39	38	839
Heavy Equipment	216	579	511	6443
Fallers	54	380	250	4090
Heavy Equipment w/ Water	42	68	85	1124
Chipper	63	120	121	1833
Miscellaneous Heavy Equipment	131	438	312	5453
Fuel Tenders	11	40	27	493
Ambulance	12	89	18	319
EMT Paramedics	12	350		
Potable/Gray/Hand	83	216	215	3623
Mechanic w/ Service	23	37	33	637
TOTAL:	1,089	3,497	4352	63,351



SOLICITATION & ROLLOVER PLAN

- Solicitations and Roll-Overs out week of March 4th – 8th
- Open 30 Days closing April 5th
- Inspections complete by May 31, 2019
- DPLs posted week of July 1st-5th



VIPR LENGTH OF ASSIGNMENT

- VIPR Resources Length of Assignment
 - Vetted Resource items; Fallers, Mechanics, EMT's
 - Owner/Operated resources; 30 day max based on NWCG Standard for Interagency Incident Business Management
 - R6 will follow guidance from August 23rd 2018 briefing/decision paper
- Maximum ordering limitation;
 - Currently “Not to exceed \$150,000.”
 - Update in 2019 to “Simple Acquisition Threshold”
 - Per FAR 13.303-5(b) – Simplified Acquisition Threshold = \$7million.



CPARS – CONTRACTOR PERFORMANCE ASSESSMENT REPORTING SYSTEM

- FAR 42.15 – Contractor Performance Information.
 - 2018 – Any contract action over \$150k.
 - 2019 – Any contract action over \$250k.
- Evaluation Areas:
 - Technical/Quality of Product or Service.
 - Cost Control.
 - Schedule/Timeliness.
 - Management or Business Relations.
 - Small Business Subcontracting.
 - Regulatory Compliance.
 - Other.



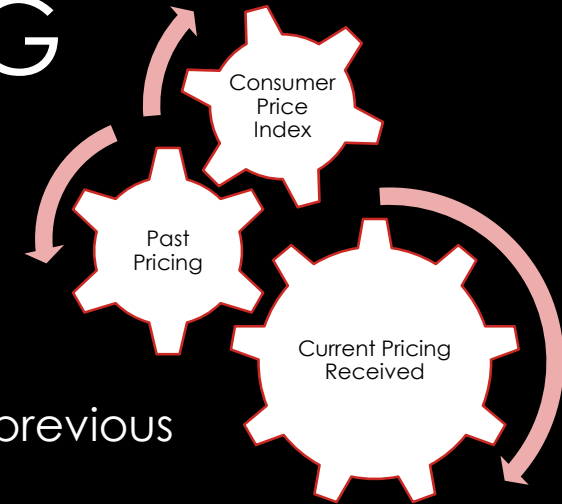
CPARS

- Evaluation Areas assigned a rating:
 - Exceptional
 - Very Good
 - Satisfactory
 - Marginal
 - Unsatisfactory



AGREEMENT PRICING

(4 PHASES)



- **How is VIPR agreement pricing evaluated?**

- Per FAR13.106-3(a)(2)

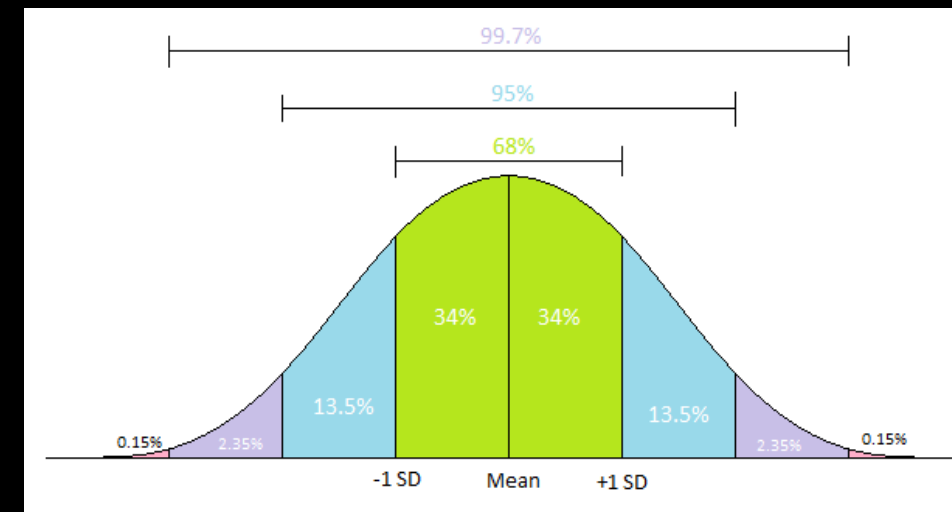
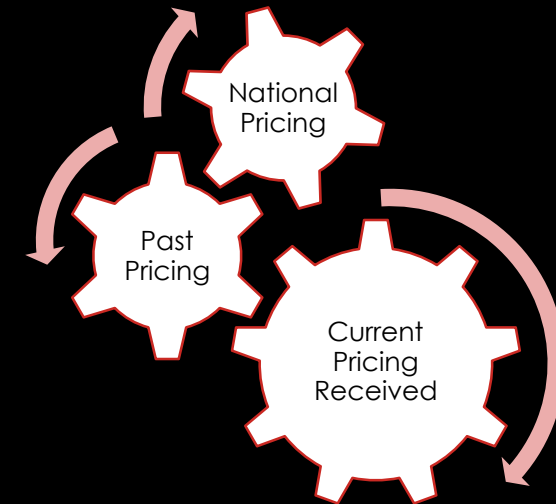
- (i) Market research;
- (ii) Comparison of the proposed price with prices found reasonable on previous purchases;
- (iii) Current price lists, catalogs, or advertisements. However, inclusion of a price in a price list, catalog, or advertisement does not, in and of itself, establish fairness and reasonableness of the price;
- (iv) A comparison with similar items in a related industry;
- (v) The contracting officer's personal knowledge of the item being purchased;
- (vi) Comparison to an independent Government estimate; or
- (vii) Any other reasonable basis



CURRENT, PAST & NATIONAL PRICING

- Establish an average or mean.
- Calculate the standard deviation.
 - The standard deviation is a measure that is used to quantify the amount of variation or dispersion of a set of data values.
 - +/- 2 standard deviations will cover 95% of all pricing.
 - Any outside pricing subject to a negotiation letter.

$$\text{average} = \frac{\text{sum of values}}{\text{number of values}}$$



CONSUMER PRICE INDEX WESTERN REGION

- Review the percentage change from 2017 to 2018 on volatile items.
 - Energy/Transportation: Fuel (Gasoline, Diesel) and vehicle insurance.
 - Employee Cost Index: Compensation costs for private industry, Wages and salaries, Cost of benefits and the cost of health benefits.
- Review health and welfare within the wage determination. Calculate the percentage change.
 - Went up from \$4.27 in 2017 to \$4.41 in 2018.
- Add up the percentage change for each category and apply them to the average/mean from the past years pricing.
 - Example: Average daily rate of \$100.00.
 - Percentage change 17%.
 - Anticipate an increase of \$17.00 a day.



COLLABORATION

- New this year – Oregon Department of Forestry (ODF) clauses will be in all of the VIPR agreements
- We have worked for the last three years with the Washington Department Natural Resources (DNR) to create efficiencies in vendor owned resource utilization.
- Operating under the same agreement ensures that equipment is inspected and safe and that employees are trained.



STATE CLAUSES

- ODF and DNR clauses will be in all rollover and new agreements.
- One clause that is common for both ODF and DNR is the following statement.
- **DISPATCH PRIORITY LIST.**
 - “**STATE**” reserves the right to dispatch resources based upon closest forces, cost effectiveness, and other considerations and is **NOT** required to utilize the Dispatch Priority List (DPL); **ONLY** when **STATE** is the jurisdictional/paying agency.



INCIDENT CONTRACT PROJECT INSPECTORS (ICPI)

- We are continuing to increase our capacity in the ICPI program.
- We are providing coordination and oversight to the ICPI Program.
 - Increased communications via email and conference calls throughout the summer
 - Training and Refreshers
 - Equipment Inspection Workshop



SUCCESSSES

- Working on future training for agency employees.
- Provide a better understanding of contractors role in fire management.
- Continued Communication and Education of the user community.



Questions?

